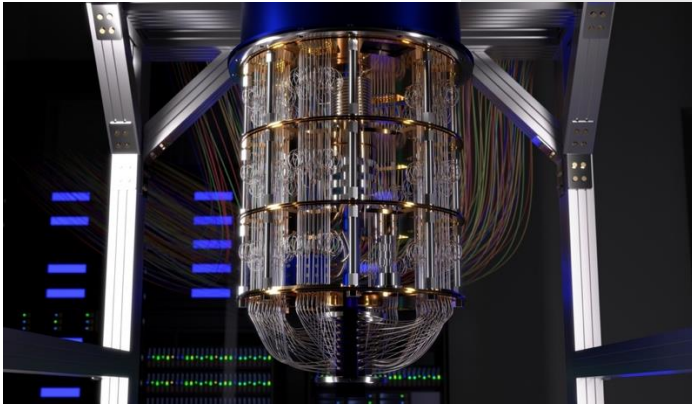


# QUANTUM COMPUTING

DANIEL BRÜHWILER / CEO

# CONTENT

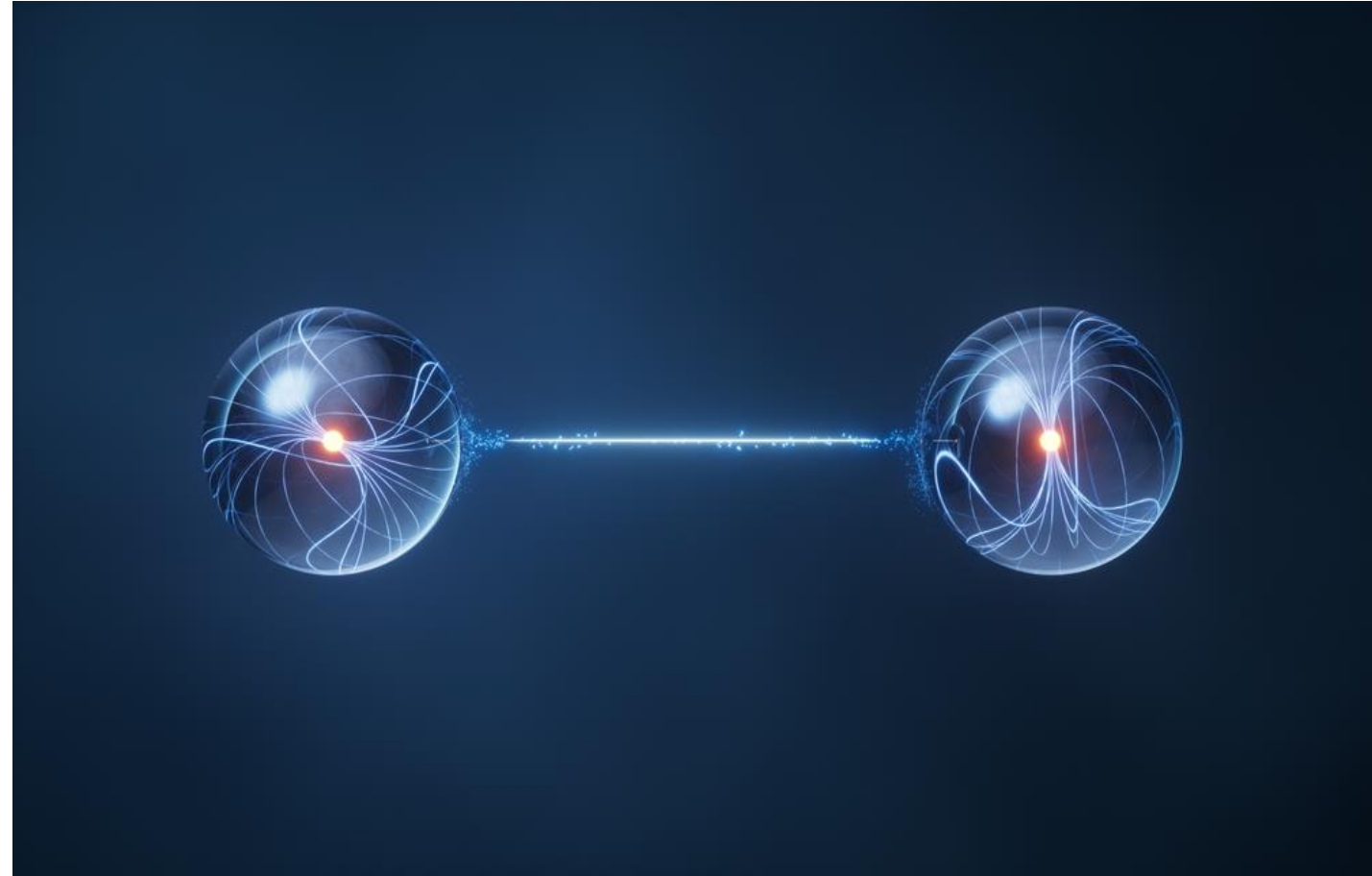


1. Understanding Quantum Principles
2. The Mechanics of Quantum Computing
3. Pioneering the Age of Transformation: Technologies
4. Transforming Industries with Quantum Computing
5. Real World Applications – Today
6. Quantum Computing Superiority
7. Investment Opportunities in Quantum Computing
8. Investment Process
9. Patents as Strategic Assets: Their critical Role in Valuation
10. Quantum Computing: An Investment in the Future

# 1. UNDERSTANDING QUANTUM PRINCIPLES

## FUNDAMENTAL PRINCIPLES:

- **Superposition:** A quantum system can exist in multiple states simultaneously.
- **Entanglement:** Particles can become interconnected so that the state of one instantly influences the other, regardless of distance.



## 2. THE MECHANICS OF QUANTUM COMPUTING

### KEY POINTS:

- Unlike classical computers that use bits (0 or 1), quantum computers use qubits, which can represent 0,1 or both simultaneously due to superposition.
- Quantum gates manipulate qubits to perform calculations at exponential speeds.
- Entanglement allows qubits to be interconnected, enabling faster and more complex computations.

### BIT

Classical  
Computing

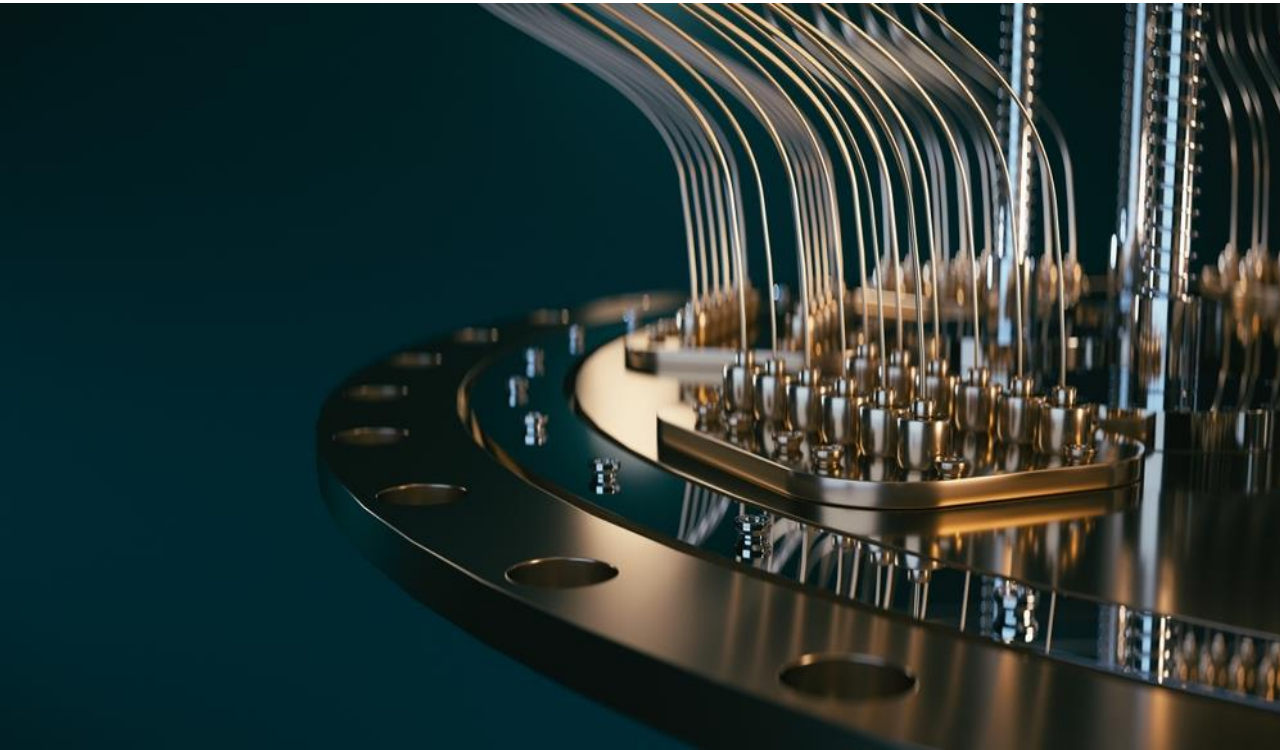


### QUBIT

Quantum  
Computing



# 3. PIONEERING THE AGE OF TRANSFORMATION: QUANTUM TECHNOLOGIES



## CORE TECHNOLOGIES DRIVING QUANTUM COMPUTING:

- Superconducting Qubits
- Trapped-Ion Qubits
- Quantum Annealing



# 3. PIONEERING THE AGE OF TRANSFORMATION: TECHNOLOGIES

## SUPERCONDUCTING QUBITS:

**Technology:** Based on superconductivity, operated at temperatures near absolute zero (-273.15 degrees Celsius), qubits encode information through flow of electrons, often arranged in ring circuits (Absolute zero is the lowest possible temperature, where the motion of particles theoretically comes to a complete stop).

**Advantages:** Relatively high scalability, fast quantum operations compared to other technologies.

**Disadvantages:** Shorter coherence times compared to other technologies, making error correction a challenge, require extremely low temperatures.



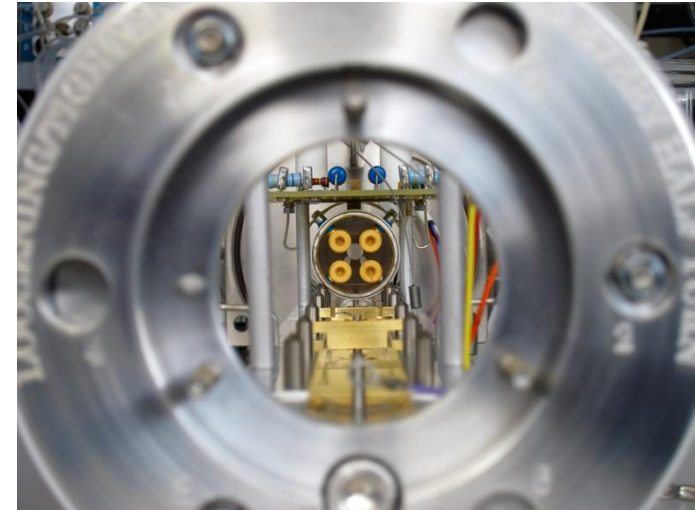
# 3. PIONEERING THE AGE OF TRANSFORMATION: TECHNOLOGIES

## TRAPPED-ION QUBITS:

Technology: Use charged atoms (ions) held in place by electromagnetic fields in a vacuum, ions serve as qubits, use charge and spin of ions to encode qubits.

Advantages: Very high fault tolerance, long coherence times (qubit state remains stable for a longer time), high precision, control and measurability, can be operated at room temperatures.

Disadvantages: Scalability is a challenge, systems are difficult to build and number of qubits is often limited.



# 3. PIONEERING THE AGE OF TRANSFORMATION: TECHNOLOGIES

## QUANTUM ANNEALING:

Technology: Works by finding low-energy states, referred to as cooling (annealing), leverages quantum mechanics to find the global minimum or optimal solution to a problem.

Advantages: Require simpler hardware, resilience to noise, very suitable for optimization problems.

Disadvantages: Not universal and therefore not suited for general quantum computations, less precise than other quantum technologies.





# 3. PIONEERING THE AGE OF TRANSFORMATION: TECHNOLGIES

## QUANTUM TECHNOLOGIES:

	Alphabet	IBM	Honeywell	IonQ	Rigetti	D-Wave
Superconducting	x	x			x	
Trapped-Ion			x	x		
Annealing						x

# 4. TRANSFORMING INDUSTRIES WITH QUANTUM COMPUTING

## EXAMPLES:

- **Biotechnology:** Accelerate drug discovery
- **Finance:** Option pricing, optimizing portfolios
- **Artificial Intelligence:** Improving machine learning algorithms
- **Material Science:** Designing new substances
- **Logistics:** Revolutionizing supply chain management & shipping



# 5. WORLD APPLICATIONS TODAY

## EXAMPLES:

- **Alphabet:** Achieved quantum supremacy in solving a problem exponentially faster than a classical computer.
- **IBM:** Offering quantum computing as a service (QaaS) via Quantum Experience.
- **Honeywell:** Building high-performance quantum systems for commercial use.



## 6. QUANTUM COMPUTING SUPERIORITY



### GOOGLE'S SYCAMORE EXPERIMENT:

The Sycamore computer solved a problem in 200 seconds that would take the fastest supercomputer 10'000 years!

Sources:

<https://www.nature.com/articles/s41586-019-1666-5>

<https://www.bbc.com/news/science-environment-50154993>

# 7. OPPORTUNITIES IN QUANTUM COMPUTING

## PORTFOLIO COMPANIES:

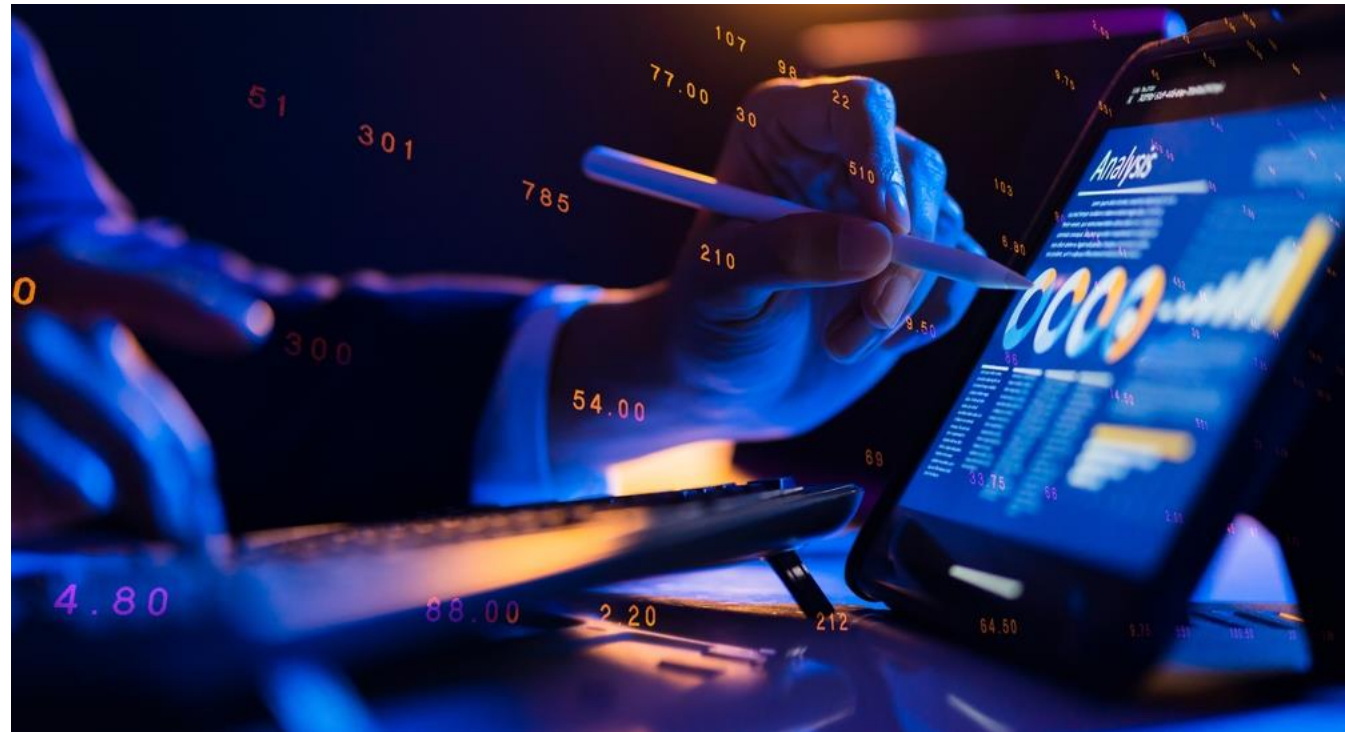
- **Alphabet:** Pioneer in quantum supremacy
- **IBM:** Leader in quantum computing research and QaaS
- **Honeywell:** Innovator in commercial quantum systems
- **IONQ:** Specializing in trapped ion quantum computing
- **Rigetti:** Developing scalable quantum processors
- **D-Wave:** Focused on quantum annealing for optimization problems
- **Palantir:** Specializing in quantum-enhanced data analytics



## 8. INVESTMENT PROCESS

### PORTFOLIO MANAGEMENT:

- Approach: bottom-up
- Style: momentum-driven
- Research: expanding universe
- Risk management: excluding companies from universe



# 9. PATENTS AS STRATEGIC ASSETS: THEIR CRITICAL ROLE IN THE VALUATION OF A COMPANY



## COMPETITIVE ADVANTAGE:

- Barriers to enter: For companies like Rigetti, IonQ, D-Wave, this ensures their innovations in quantum computing remain exclusive, safeguarding their market position.
- Innovation leadership: A large patent portfolio signals that a company is at the forefront of technological advancements, which can attract investors.

# 9. PATENTS AS STRATEGIC ASSETS: THEIR CRITICAL ROLE IN THE VALUATION OF A COMPANY



## MERGER, ACQUISITIONS, AND PARTNERSHIPS :

- A strong intellectual property (IP) portfolio can make a company more attractive for mergers and acquisitions. For example, IonQ's, Rigetti's, or D-Wave's patents make it a valuable acquisition target for tech giants seeking to enter the quantum computing space.

# 9. PATENTS AS STRATEGIC ASSETS: THEIR CRITICAL ROLE IN THE VALUATION OF A COMPANY



## REVENUE POTENTIAL:

- Licensing Opportunities: Patents can generate revenue through licensing deals, joint ventures, or royalties from other companies that wish to use the protected technologies.
- Monetizing of IP: A robust patent portfolio can lead to additional revenue streams such as selling patents.

# 9. PATENTS AS STRATEGIC ASSETS: THEIR CRITICAL ROLE IN THE VALUATION OF A COMPANY



## INVESTOR CONFIDENCE:

- A large and growing patent portfolio demonstrates a commitment to innovation and strategic foresight, which reassures investors that the company is well-positioned.
- In emerging fields like quantum computing, the potential applications of patented technologies can substantially increase a company's perceived value.



# 9. PATENTS AS STRATEGIC ASSETS: THEIR CRITICAL ROLE IN THE VALUATION OF A COMPANY

## RIGETTI COMPUTING:

Data from 2024 indicates that Rigetti Computing now holds a total of 110 patents.



## IONQ:

As of November 2024, IonQ holds over 600 U.S. and international issued and pending patents. This includes the pending acquisition of Qubitekk's 118 patents.

<https://convergedigest.com/ionq-expands-quantum-ip-portfolio-with-new-patents/>

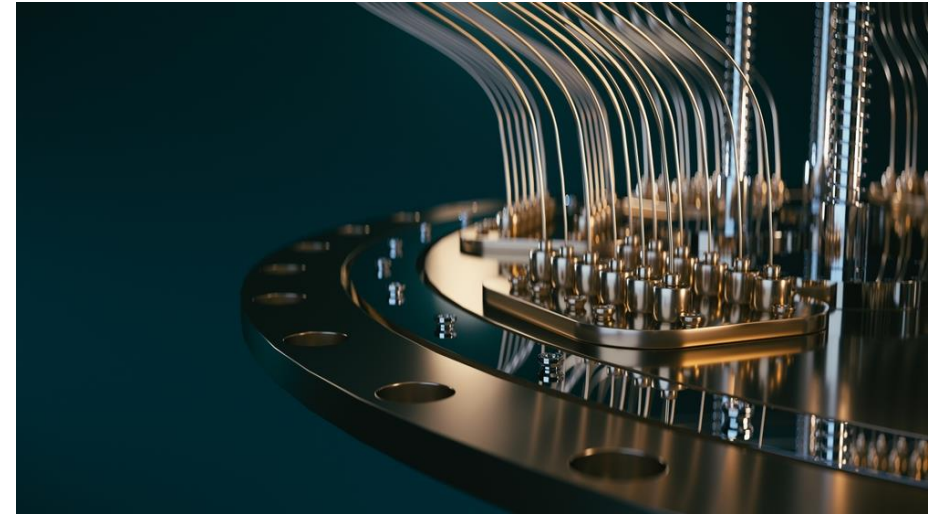
## D-WAVE:

According to a 2024 report by Quantum Zeitgeist, D-Wave has a total of 501 patents, ranking it among the top quantum computing companies in terms of patent holdings.

# 10. QUANTUM COMPUTING: AN INVESTMENT IN THE FUTURE

## CONCLUSION:

- Quantum computing is a disruptive technology with transformative potential across industries.
- The portfolio includes industry leaders positioned to capitalize on this technological shift.
- Early investment in quantum computing provides a unique opportunity to benefit from exponential growth.



DANIEL BRÜHWILER / CEO

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